



March 10, 2023

Daniel G. McNulty
Director, PATINS Project / BCSC
Lafayette, IN

Re: RFP 23-74523

Dear Director McNulty:

This letter serves as confirmation of the intent of Eloquence Language Services LLC to support the PATINS Project/BCSC on Request for Proposal (RFP) 23-74523 issued by the Indiana Department of Administration on behalf of the Indiana Department of Education. Eloquence Language Services LLC is a certified Indiana Women's Business Enterprise (WBE) formed in the state of Indiana as a Single Member LLC. Our Bidder Registration is #0000015518, and our latest certification was created on June 10, 2021. The Federal Tax ID for Eloquence Language Services LLC is #77-0636491.

If PATINS/MCSC is the successful vendor, Eloquence Language Services LLC agrees to support the project by providing the following services:

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|-----------------------------|-----------------------------------|
| 1. Code No. 60103700 | Foreign language resources |
| 2. Code No. 82110000 | Writing and translations |
| 3. Code No. 90121700 | Guides and interpreters |

The aforementioned services shall be provided between July 1, 2023, and June 30, 2024. Eloquence Language Services LLC acknowledges that the anticipated value of the services provided to PATINS would be \$46,307.65 annually, and we understand that this is a percentage of the total project budget that is approved, which could change in the final contract. Dependent on final negotiated contract price, it is expected that Eloquence Language Services LLC will receive an estimated total of \$92,614.70 under this subcontract (Year 1 = \$46,307.35, Year 2 = \$46,307.35).

Eloquence Language Services LLC represents that it meets the Minority, Women's, or Veteran's business enterprise requirements set forth in the RFP and that all required documentation has been provided to Indiana State University for its WBE/MBE/IVOSB submission. We authorize Indiana State University to include Eloquence Language Services LLC as a WBE/MBE/IVOSB subcontractor in its response to RFP 23-74523 and look forward to the opportunity to help PATIN serve Indiana's educators and students.

Best Regards,


Karen I. Friedman

President